ANADOLU GROUP

MiGROS

1Q26 Earnings Release, 5 May 2026

Migros Ticaret A.Ş. unaudited consolidated financial statements were prepared in accordance with IAS 29 inflationary accounting principles.

1Q26

Net Sales	EBITDA	Net Income	Capex
TL **109,237** million	TL **5,290** million	TL **1,610** million	TL **2,670** million
+6.4% y-o-y growth	**4.8%** margin	**1.5%** margin	**2.4%** Capex/sales

Özgür Tort
Migros Group CEO

Migros' performance in the first quarter demonstrated our resilience in a challenging environment. Although the consumer demand remained subdued, we sustained sales growth momentum across all formats thanks to our omnichannel structure, effective marketing and new store openings. The inflation-adjusted basket size increased on a like-for-like basis in Q1.

The Company's consolidated sales in 1Q26 grew by **6.4%** year-on-year in real terms. The sales contribution of online channels in total sales reached **23.5%** excluding tobacco and alcohol products.

Despite inflationary pressures on operational expenditures, we are committed to achieve our 2026 EBITDA margin guidance. Our in-store technology improvements and energy savings helped to rein in operational costs. With IAS 29, Migros recorded **4.8%** EBITDA margin in 1Q26, **10 bps** higher than 1Q25.

The expansion of both offline and online channels continued in the first quarter. With **51** new physical stores openings in 1Q26, Migros' store portfolio reached **3,812** as of 31 March 2026. Besides new physical stores and expansion in online channels, we continue to invest in the store efficiency improvements, together which amounted to **TL 2.7 billion** in the first quarter of 2026.

In 2026, we will remain focused on our core food retail business, while our subsidiaries and new initiatives continue to make an increasing contribution to our ecosystem. As we pursue investments to further enhance our operations, we remain committed to creating long-term value for all our stakeholders.

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Financial Highlights

TL million	1Q25	1Q26	Change
Net Sales	102,646	109,237	6.4%
Gross Profit	24,887	25,735	3.4%
Gross Profit Margin	*24.2%*	*23.6%*	
EBITDA	4,825	5,290	9.6%
EBITDA Margin	*4.7%*	*4.8%*	
Net Income	1,350	1,610	19.3%
Net Income Margin	*1.3%*	*1.5%*	

Performance Highlights in 1Q26

- Robust **sales growth** amid a relatively subdued consumer demand environment
- The share of online channels in total sales reached **23.5%** *(excl. tobacco & alcoholic beverages)*
- **Opex** is controlled by efficiency investment projects, helped by electricity costs
- **Expansion program** is on track to reach full-year guidance

Key Financial & Operational Metrics

Market Share Evolution

After consecutive quarters of market share gain, Migros sustained its market share in both total FMCG and modern FMCG markets in 1Q26. According to Nielsen data, Migros' market share is **9.9%** in total FMCG market and **15.2%** in modern FMCG market by the end of March 2026.

Expansion Program

Migros continued to expand both its offline and online sales channels in the first quarter of 2026. The Company opened **51** new stores in 1Q26. As of 31 March 2026, the total number of stores reached **3,812**. Total sales area grew by **2.3%** year-on-year in 1Q26. The Company maintains the store opening momentum with 25 new stores in April. Furthermore, the number of stores serving online rose from 1,452 to **2,520** year on year.

# of New Stores in 1Q26	
Self-service Stores *(M, Migros Jet)*	38
Service Stores *(MM, MMM)*	7
Macrocenter & Macrokiosk	4
Mion	2
Total	**51**

Net Sales

Migros delivered a solid top line performance in the first quarter of 2026 amid a relatively subdued consumer demand environment. In the first quarter of 2026, Migros' consolidated sales grew by **6.4%** year-on-year in real terms and reached **TL 109.2 billion**, in accordance with IAS 29 inflation accounting.

The contribution of space growth in consolidated sales growth was **2.3%** in 1Q26. Remaining of the sales growth was driven by real like-for-like (L-f-L) and our ancillary businesses sales increase. The basket size growth was the driver of the L-f-L sales growth. L-f-L customer traffic was -1,1% in 1Q26, caused by pausing planned marketing activities because of workforce-related issues at our main distribution centers in early Q1. The L-f-L customer traffic growth was positive in April.

Besides L-f-L sales growth across all formats, new store openings, competitive pricing strategy and effective promotional campaigns were other key drivers of the consolidated sales growth in the first quarter of the year.

Online channels maintained strong growth momentum. By the end of 1Q26, the contribution of online channels in total sales reached **23.5%**, excluding tobacco and alcoholic beverages (1Q25: 21.1%).

Gross Profit

In 1Q26, the gross profit was recorded at **TL 25,735 million**, with IAS 29. The gross margin in the first quarter of 2026 was **23.6%** (1Q25: 24.2%). The year-on-year contraction in gross profit margin is mainly due to higher imputed interest rate impact in 1Q25 versus 1Q26, increased distribution center personnel costs and impact of intensified promotions.

Excluding the impacts of imputed interest rate and inventory inflation adjustment, the gross profit margin declined 30 bps in 1Q26 with respect to 1Q25.

	1Q25	1Q26
Gross Profit	**24,887**	**25,735**
Gross Profit Margin	*24.2%*	*23.6%*
Impact on Gross Margin		
Imputed Interest Rate Impact	470 bps	430 bps
Inventory inflation adj. Impact	-290 bps	-290 bps
Net impact	**+180 bps**	**+140 bps**
Adjusted Gross Profit Margin	**22.4%**	**22.1%**

EBITDA

Migros reported a consolidated EBITDA of **TL 5,290 million** in the first quarter of 2026, with IAS 29. The EBITDA margin improved 10 bps in 1Q26 and increased to **4.8%** from 4.7% in 1Q25.

Operational efficiency investments - including self-checkouts and electronic shelf labels - together with solar plant investments, delivered incremental benefits and supported to alleviate operational cost pressures. The decrease in rent expenses is related to IFRS 16, therefore does not represent a significant renegotiation of terms with lessors.

The Opex/sales ratio decreased by **30 bps** year-on-year in 1Q26 including depreciation and amortization. In 1Q26, the improvement in Opex outpaced the decline in Gross Profit margin.

Excluding impacts of imputed interest rate and inventory inflation adjustment, EBITDA margin improved **60 bps** in 1Q26 vs. 1Q25, which is partly driven by IFRS16.

	1Q25	1Q26
IAS 29 EBITDA	**4,825**	**5,290**
IAS 29 EBITDA Margin	*4.7%*	*4.8%*
Impact on IAS 29 EBITDA		
Imputed Interest Rate Impact	470 bps	430 bps
Inventory inflation adj. Impact	-290 bps	-290 bps
Net impact	**+180 bps**	**+140 bps**
EBITDA margin, excl. net impact	**2.8%**	**3.4%**

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Financial Income/Expenses

In the first quarter of 2026, Migros recorded **TL 1,171 million** financial income. The Company's financial expenses in 1Q26 decreased to **TL 2,747 million**. On a yearly basis, net financial expense in 1Q26 increased mainly due to higher interest expenses on lease liabilities.

TL million	1Q25	1Q26	Change
Financial Income	**2,151**	**1,171**	**-45.6%**
Interest income on bank deposits	*2,043*	*1,171*	*-42.7%*
Foreign exchange gains	*108*	*0*	*-100.0%*
Financial income on derivatives	-	-	-
Financial Expenses (-)	**(3,201)**	**(2,747)**	**-14.2%**
Credit card commission expenses	*(1,672)*	*(1,044)*	*-37.6%*
Interest expense on lease liabilities	*(1,341)*	*(1,600)*	*19.2%*
Interest expense on bank borrowings	*(78)*	*(8)*	*-89.3%*
Other	*(109)*	*(95)*	*-12.7%*
Financial Income/Expenses, net	**(1,049)**	**(1,576)**	**50.2%**

Net Income

In 1Q26, Migros recorded a net profit of **TL 1,610 million** with IAS 29, representing a net profit margin of **1.5%** (1Q25: 1.3%). Net profit attributable to the parent is **TL 1,598 million** in 1Q26.

The increase in monetary gains (+20%) driven by inflation accounting supported the net profit in the first quarter of 2026. Monetary gains offset the increased depreciation & amortization costs and net financial expenses in 1Q 2026.

The decline in net profit without IAS 29 is driven by net financial expenses and one-off warehouse labor subcontractor agreement cancellation costs.

Net Cash Position & Free Cash Flow Generation

By the end of 1Q26, Migros' net cash amounted to **TL 28.1 billion**. The Company has a financial debt of **TL 795 million** (excluding lease liabilities related to IFRS 16) at the end of March 2026.

In 1Q26, Migros generated **TL 1.2 billion** positive free cash flow versus TL - 4.2 billion in 1Q25.

The Company's negative cash conversion cycle improved 1.6 days in 1Q26 and reached **-37.6 days**.

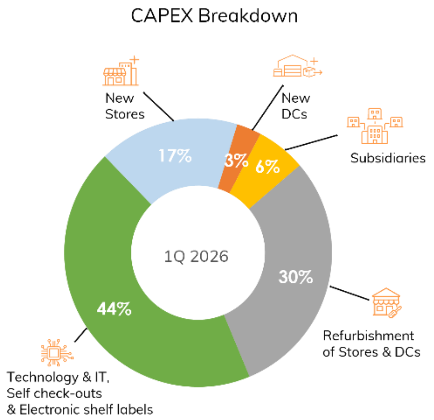
TL million	1Q25	1Q26	Change
Operating cash flows from continuing operations	281	6,723	2290.2%
Cash flows from investing activities	(2,639)	(2,934)	11.2%
Interest received	2,043	1,171	-42.7%
Interest paid	(1,809)	(1,045)	-42.2%
Repayment of lease liabilities	(2,104)	(2,752)	30.8%
Free Cash Flow	**(4,228)**	**1,163**	**127.5%**

Capital Expenditures

With IAS 29, Migros invested **TL 2.7 billion** in the first quarter of 2026. The capex-to-sales ratio stood at **2.4%** as of the end of March 2026.

During 1Q26, Migros invested in new store openings, expansion in online channels, refurbishment of existing stores, IT, self-checkouts, electronic shelf labels, R&D and new distribution centers.

The Company opened 3 new distribution centers in 1Q26 to support its expanding service network.



Subsidiaries & New Initiatives

Migros continues to strengthen its ecosystem with its rapidly growing business lines and new initiatives.

Migros One, the Company's online grocery and meal delivery platform, continues to enhance customer engagement through AI-powered applications, including personalized recommendations, smart search and the "ready basket" feature. These innovations significantly improve shopping experience and basket value, driving above-inflation basket growth.

Robotic picking solutions and optimizations in grocery picking, meal delivery and last-mile operations resulted in substantial efficiency gains and reduced operational costs. Improving online profitability is reinforcing Migros One's position as a technology-driven growth platform.

Migros One maintained its solid growth momentum in 1Q26. The number of online orders increased by **23%** year-on-year to **27,3 million**. GMV (Gross Merchandise Value) of Migros One grew by **23%** year-on-year in real terms in 1Q26. As of March 2026, the platform had **6.3** million active users.

As of 1Q 26, the online share of total grocery sales has expanded by **240 bps** year-on-year to **23.5%** of total sales (excluding tobacco and alcoholic beverages), strengthening the Company's position at global benchmark level. This growth was supported by a **190 bps** increase in online/offline hybrid customer ratio. This trajectory aligns with our Company's strategy to leverage the scale of our online operations to enhance the efficiency, profitability, and technological advancement of our existing store network.

Migros Yemek, Migros' online meal delivery platform, continued its nationwide expansion in 1Q26. In the first quarter of 2026, the number of orders increased by **43%** year-on-year to **6 million**. GMV of Migros Yemek grew by **54%** year-on-year in real terms in 1Q26.

Paket Taxi, Migros' last mile delivery solution, continued to scale its operations and expand its fleet to support logistics of Migros' online operations. The number of Paket Taxi riders exceeded 8,250 and its fleet reached 850 vehicles. Furthermore, Paket Taxi has been diversifying its customer base by offering delivery services to third-party restaurants.

Moneypay, Migros' fintech subsidiary, which offers financial solutions for both B2C and B2B customer segments, has **5.1 million** registered customers at the end of March 2026. The total number of transactions increased by **64%** year-on-year, reaching **33.6 million** in 1Q26. In 1Q26, TPV (Total Payment Volume) of Moneypay grew by **148%** in real terms compared to 1Q25 and reached **TL 37.1 billion**.

Moneypay aims to increase the volume of its payment intermediation through the various services and solutions, such as prepaid cards, e-wallet, "Buy Now Pay Later" scheme and credit marketplace solutions as well as investment instruments, bill payments and local money transfers.

In addition to B2C solutions, Moneypay offers various B2B solutions such as employee side-benefit products, Payment Gateway, Virtual POS and Pay by link solutions. As such, our subsidiary started to increase its TPV beyond Migros universe through these B2B solutions.

MoneyPay recently has enabled in-store QR payment feature in **Migros App**. This new feature will make a positive contribution to Moneypay's customer base.

Gurmepack, Migros' 50% owned subsidiary, has been bolstering the Company's packed ready-meal sales channels. Having its production facility in Istanbul, Gurmepack ready meals are available in approximately 900 Migros stores as well as Migros' online channels.

Corporate News in 2026

- Migros held its Capital Markets Day event in Istanbul on March 25, hosting a large number of fund managers and analysts. The event featured brief presentations by Migros senior management as well as the CEO's of Migros' subsidiaries, Migros One, Moneypay and Mimeda, and concluded with store visits.

- In March, international rating agency Fitch Ratings upgraded Migros' National Long-Term Rating to **'AA+(tur)'** from 'AA(tur)'. The Outlook is Stable. In Fitch Ratings' report, key drivers of the rating upgrade were highlighted as follows;
    - improved profitability,
    - minimal financial debt,
    - operational efficiency gains,
    - continued positive free cash flow margins.

Key Financials & Ratios

(without IAS 29 inflation accounting)

1Q26

Net Sales	EBITDA	Net Income	Capex
TL **106,912** million	TL **8,234** million	TL **- 379** million	TL **2,620** million
+40% y-o-y growth	**7.7%** margin	**- 0.4%** margin	**2.5%** Capex/sales

Financial Highlights

TL million	1Q25	1Q26	Change
Net Sales	76,599	106,912	39.6%
Gross Profit	20,756	28,242	36.1%
Gross Profit Margin	*27.1%*	*26.4%*	
EBITDA	5,777	8,234	42.5%
EBITDA Margin	*7.5%*	*7.7%*	
Net Income	86	(379)	-539.3%
Net Income Margin	*0.1%*	*-0.4%*	

(without IAS 29 inflation accounting & unaudited)

2026 Guidance

Migros maintains its full year guidance for 2026. With IAS 29 inflationary accounting, Migros expects a consolidated **revenue growth of 5-7** % in 2026. The consolidated **EBITDA margin** for 2026, with IAS 29, is targeted at **6-7%**. On the other hand, excluding the impacts of the imputed interest rate and inventory inflation adjustment, the consolidated EBITDA margin is targeted at **4–5%** for 2026.

Migros plans to open **180-200 new stores** this year and is committed to continuing its investment program. The **capex to sales** ratio in 2026 is expected to be **2.5-3.0%** with IAS 29.

Migros plans to hire more than 9,000 additional employees in 2026 to support its growing network.

Sales Growth	EBITDA Margin	Expansion Target	Capex/Sales
5-7%	6-7% *	180-200 new stores	2.5-3.0%
	*4-5% (exc.impacts)		